



## **ERDF Grant Schemes for Enterprises**

# Schemes part-financed by European Regional Development Funds 2007-2013

## Malta Enterprise

Ministry of Finance, the Economy & Investment



Operational Programme I – Cohesion Policy 2007-2013

Investing in Competitiveness for a Better Quality of Life
Aid Schemes part-financed by the European Union
European Regional Development Fund (ERDF)

Co-financing: EU Funds; National Funds; Private Funds







## **Malta Enterprise ERDF Grant Schemes**

- 1. International Competitiveness €6.5 million
- 2. Small Start Up €2.5 million
- Innovation €7 million
- 4. Environment €3 million
- 5. E-Business €3.5 million
- 6. R&D €4.5 million
- 7. Energy €10 million





## International Competitiveness – €6.5million

#### The Scheme

The scheme is assisting 72 companies (out of 125 applicants) in the ICT, education & manufacturing sectors to tap into new markets such as Europe, Russia, North Africa and North America.

#### **OP Indicators**

35 SME's improving their market penetration efforts.

15 direct jobs created – (Currently estimated at 40+)

## **Rejected Applicants**

Of the 53 rejected applicants 18 were ineligible due to incomplete applications mainly no audited accounts.





## International Competitiveness – €6.5million

#### Calls issued in 2009

- 1. Call 1 56 applications 30 beneficiaries €1.95m
- 2. Call 2 69 applications 42 beneficiaries €2.55m

Call 2 required an over allocation of over €500,000 to assist an additional 9 successful applicants.

An additional budget of €2million has been approved under this scheme. A 3<sup>rd</sup> Call for applications will be issued in Q1 2010.





## Small Start Up – €2.5 million

#### The Scheme

The scheme is currently assisting 24 small start ups (out of 63 applicants) in the ICT, audio visual, environmental services and restoration sectors to grow and increase employment.

#### **OP Indicators**

43 small start ups supported.

129 direct jobs created - Currently estimated at 140FTE

## Rejected applicants

Of the 39 rejected applicants 20 were considered ineligible mainly due to applicants not being start ups.





## Small Start Up – €2.5 million

#### Calls issued in 2009:

- Call 1 27 applications 7 beneficiaries €0.7m
- 2. Call 2 36 applications 17 beneficiaries €0.9m

Call 3 will be issued in Quarter 1 2010 with a budget of €0.9million.





### Innovation – €7 million

#### The Scheme

The scheme is currently assisting 54 enterprises (out of 142 applicants) in the manufacturing, pharmaceutical and environmental services to develop new products, processes and services.

#### **OP Indicator**

35 SMEs launching new or improved products and services.

## Rejected applicants

Of the 88 rejected applicants 26 were considered ineligible due to incomplete applications.





#### Innovation – €7 million

#### Calls issued in 2009:

- 1. Call 1 68 applications 21 beneficiaries €1.76m
- 2. Call 2 74 applications 33 beneficiaries €2.28m

Call 2 required an over allocation of €0.9 million to assist an additional 11 successful applicants.

An additional budget of €3million has been approved under this scheme. A 3<sup>rd</sup> Call will be issued in Q1 2010.





#### **Environment – €3 million**

#### The Scheme

The scheme is currently assisting 13 enterprises (out of 26 applicants) in the manufacturing, construction and environmental services to invest in environmental sensitive technologies.

#### **OP Indicator**

100 SMEs adopting environmental sensitive technologies.

## Rejected applicants

Of the 13 rejected applicants 10 were considered ineligible mainly due to investments not being considered environmental sensitive technologies.





#### **Environment – €3 million**

#### Calls issued in 2009

- 1. Call 1 9 applications 4 beneficiaries €0.36m
- 2. Call 2 17 applications 9 beneficiaries €0.5m

The response of the market to this scheme has been slow mainly due to activities being funded under this scheme are beyond compliance. The market is currently investing in compliance to benefit from this scheme in the coming calls.

Call 3 will be issued in Q1 2010 with a budget of €1.5million.





#### E-business – €3.5 million

#### The Scheme

The scheme is currently assisting 61 enterprises (out of 116 applicants) in the manufacturing, ICT and educational services to invest in ICT solutions.

#### **OP Indicator**

49 SMEs investing in ICT solutions.

## Rejected applicants

Of the 55 rejected applicants 25 were considered ineligible mainly due to activities being in the retail sector and no audited accounts submitted.





#### E-business – €3.5 million

#### Calls issued in 2009

- 1. Call 1 52 applications 28 beneficiaries €1.09m
- 2. Call 2 64 applications 33 beneficiaries €1.41m

An additional budget of €1million has been approved under this scheme. A 3<sup>rd</sup> call will be issued in Q1 2010.





#### R&D - €4.5 million

#### The Scheme

The scheme is currently assisting 19 enterprises (out of 27 applicants) in the areas of Pharmaceuticals, Automotive and Environmental Technologies.

#### **OP Indicator**

0.14% increase in RTDi expenditure – Currently estimated at 0.08% using 2007 GDP data.

## Rejected applicants

Of the 8 rejected applicants 8 were considered ineligible mainly since they were not considered R&D and no audited accounts submitted.





#### R&D – €4.5 million

#### Calls issued in 2009

1. Call 1 – 27 applications – 19 beneficiaries – €2.1m

Call 2 will be issued in Quarter 1 2010 with an estimated budget of €1.5million.

An additional budget of €1million has been approved under this scheme to top up Call 2.





## **Energy – €10 million**

#### The Scheme

The scheme is currently assisting 55 enterprises, out of 90 applicants, in the areas of manufacturing, retail, environmental services, pharmaceuticals and tourism invest in energy savings and renewable solutions.

#### **OP Indicators**

Total Annual Electricity generated – being calculated Total Annual Energy Savings – being calculated

## Rejected applicants

Of the 35 rejected applicants 29 were considered ineligible since they had missing audited accounts.





## Energy – €10 million

Two Calls for applications issued in 2009:

- 1. Call 1 90 applications 55 beneficiaries €3.33m
- 2. Call 2 107 applications Evaluation in final stages.

Following the conclusion of the evaluation of Call 2 Malta Enterprise will be issuing Call 3 in Quarter 1 2010 with an estimated budget of €3million.





## **Statistics by Scheme – Committed Budgets 2009**

Scheme	Scheme Budget (Million €)	Committed Budget (Million €)	Percentage (%)	
International Competitiveness	6.5	4.5	69.2	
Small Start Up	2.5	1.6	63.0	
Innovation	7.0	4.0	57.1	
Environment	3.0	0.9	28.7	
R&D	4.5	2.1	46.7	
e-business	3.5	2.5	71.4	
Energy - (Call 1)	10.0	3.3	33.3	
TOTAL	37.0	18.9	51.0	





## **Statistics by Scheme – Estimated Disbursements 2010**

Scheme	Scheme Budget (Million €)	Estimated Disbursement (Million €)	Percentage (%)
International Competitiveness	6.5	1.5	23.1
Small Start Up	2.5	0.8	30.0
Innovation	7.0	3.0	42.9
Environment	3.0	0.5	16.7
R&D	4.5	1.0	22.2
e-business	3.5	1.2	34.3
Energy - (Call 1)	10.0	3.0	30.0
TOTAL	37.0	11.0	29.6





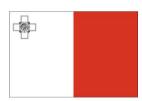
## **Statistics by Scheme – Type of Beneficiary**

Scheme	Micro	Small	Medium	Large	Total
International Competitiveness	9	35	23	5	72
Small Start Up	19	5	N.A.	N.A.	24
Innovation	24	18	12	N.A.	54
Environment	4	8	1	N.A.	13
R&D	0	12	3	4	19
e-business	26	20	15	N.A.	61
Energy - (Call 1)	7	15	21	12	55
TOTAL	89	113	75	21	298
Percentage (%)	31	38	25	7	100





# Thank you



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Investing in your future

